

Strata + Syntellis Client FAQ

What is today's announcement?

Strata's parent company, Roper Technologies, has acquired Syntellis Performance Solutions (Syntellis) and is combining the business with Strata — uniting two financial analytics and performance management industry leaders to unlock new levels of service, innovation, collaboration, and value for our clients.

Why are these organizations coming together?

This transaction is a significant development for both organizations, bringing with it many opportunities for the clients we serve. In uniting the strengths of our organizations, we can expand our product and services portfolio and bring you the most innovative planning, decision support and data intelligence solutions in the market. This will also facilitate investments yielding greater innovation, accelerated delivery of solutions, and expanded services that further drive value and increase your ROI. We are focused on executing a thoughtful integration that will deliver multiple long-term benefits to our client network, including:

- *Client-Focused Delivery:* Continued investment and growth in our client services and support – to maintain focus on driving value within our clients' organizations
- *Product Innovation:* Accelerated investment in software development – to continue strengthening our core solutions and building new tools that address the complex needs of our client network
- *Improved Insights:* Driven innovation in data and analytics – to empower end-users and decision-makers with actionable insights improve financial performance
- *Expert Network:* Expanded access to market experts – with many of the most experienced and talented leaders in the industry

Will this change my primary contact and the teams with whom we work?

You will continue to be supported by the project and account management teams that support you and your teams today. As we continue down the path of integration planning, we will reach out if there are any planned changes to this approach.

Will this affect my implementation timeline?

This announcement will have no impact on existing implementation or optimization projects or timelines.

Which policies or SLAs will change?

Our commitments to our clients remain the same and there will be no changes to our policies or service level agreements. As we continue down the path of integration planning, we will reach out if there are any planned changes to this approach.

How will this affect our long-term partnership?

By uniting Syntellis with Strata, we are well positioned to continue our client-centric partnerships for the long term. Strata is an independent and completely autonomous company within Roper Technologies, a publicly traded holding company. Roper is one of the top performing companies in the S&P 500 with a market cap of over \$50 billion.

Will clients be required to move vendors/platforms/tools?

Initially, as we continue down the path of integration planning, our focus will be on bringing together capabilities to deliver best-in-breed solutions for our clients. Our strategy will be centered on our clients' needs. While we may need to make decisions regarding our investments in certain areas, we will be collaborative and transparent in our approach.

Will Strata and/or Syntellis re-brand?

At this time, the organizations will continue to operate as separate businesses, with their existing brands and products. As we continue down the path of integration planning, we will reach out if there are any planned changes to this approach.

Will Syntellis and Strata platforms be consolidated?

As part of our integration efforts, we will evaluate our combined assets, products and solutions to ensure we are bringing best-of-breed capabilities to the market. Our primary focus will continue to be on meeting our clients' needs and delivering market-leading solutions and advanced data insights.

Will Strata continue to be healthcare-focused, or will the organization expand to other industries?

Strata will continue to support Syntellis' existing solutions across all industries that Syntellis serves, and clients will continue to receive support from well-trained, knowledgeable and caring team members committed to their success. As we continue down the path of integration planning, we will reach out if there are any planned changes to this approach.

Where can I get additional information?

For more information, please visit our website at www.stratadecision.com/strata-and-syntellis.